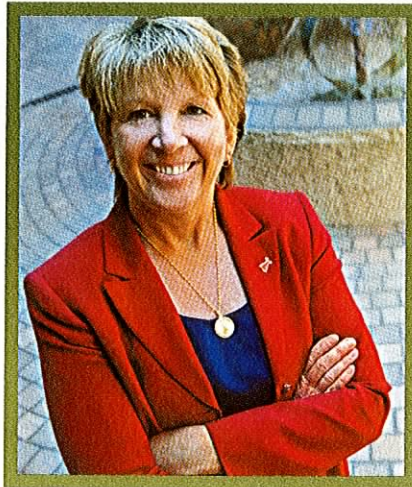


**HOW DOING BUSINESS  
FROM THE HEART  
CAN BEST SERVE SAN DIEGO.**



"I'm proud to say that The American Heart Association is a vibrant, progressive organization seeking solutions to provide lifesaving research and information across the country. The mission energizing the association is simple but profound: to reduce disability and death from cardiovascular diseases and stroke," says Teri Skinner, Executive Director of the San Diego Chapter of the American Heart Association. "In the past 10 years, the AHA has trained more than 60 million people in CPR and is second only to the federal government in non-industry funding of cardiovascular and stroke research. More than 75 percent of the dollars contributed to the AHA goes directly back into research and community services. In San Diego, we needed a location and facility where we could best serve

county residents, which also adhered to our strict policy of fiscal responsibility and financial accountability. Irving Hughes leveraged their relationships and local knowledge to negotiate a lease for a space that met all our needs and exceeded our expectations. But Irving

Hughes support of the AHA runs much deeper than lease negotiations. Their commitment to the community goes well beyond financial support of our organization. Through their generous donation of personal time and resources, the staff at Irving Hughes gives us a greater ability to help San Diegans live longer healthier lives. It's safe to say, they have big hearts." To learn how Irving Hughes can assist you with your next lease or purchase negotiation, please call Jason Hughes at 619.238.4394.

**IRVING HUGHES**

*Life is a lease. Negotiate well.*

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