

Insights from Kenneth Turek, Founding Partner and James Allen, Managing Partner of Endeman, Lincoln, Turek & Heater LLP

Endeman, Lincoln, Turek & Heater LLP was founded in 1987 with the belief that the most important aspect of a law practice is the human element. After breaking off from one of the largest firms in San Diego, the founders of Endeman, Lincoln, Turek & Heater decided that a smaller firm is better able to give their clients personalized attention. The nine-lawyer firm places importance on its family atmosphere; that relationship translates to its clients.

Says Ken Turek, one of the founding partners, "Whenever people in need or at risk come to us, we do all we can to help. Litigation is costly, so much of our work relates to avoiding litigation through planning and mediation/negotiation. However, our attorneys have also been involved in several noteworthy litigated cases, including winning cases in the U.S. Supreme Court." The firm's attorneys counsel public and private clients throughout California and have tried well over 200 jury trials to verdict.

Endeman, Lincoln, Turek & Heater LLP occupies a 12,000 square-foot office space on the top floor of a high-rise building in downtown San Diego, a space they have occupied since 1990. The firm has been a client of Irving Hughes since inception—having utilized their service for several lease renewal and expansion transactions. Recently the firm considered buying a building in San Diego. After exploring their options, they decided it would be more cost-effective to renew their current lease. Again Irving Hughes assisted in the renegotiations with the landlord. "Irving Hughes completed the process in a timely and efficient manner. It all went very smoothly and we got a very favorable deal," stated Managing Partner Jim Allen.

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Says Turek, "Irving Hughes has progressed to become preeminent experts on downtown commercial office space. Almost everyone I know uses them—giving them incredible leverage with the landlords. The knowledge and capability of Irving Hughes reminds me of the Wizard of Oz—They are truly amazing."

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