

Insights from Henry L. Nordhoff, CEO of Gen-Probe Incorporated

San Diego based Gen-Probe Incorporated has become one of San Diego's premier biotech success stories. The company is internationally recognized as a leader in the development, manufacture and commercialization of genetic probe tests for diagnosing human diseases, including tuberculosis, strep throat, pneumonia, fungal infections and sexually transmitted diseases such as chlamydial infections and gonorrhea. It is currently developing tests that will make our blood supply the safest it has ever been.

"We have relied on Irving Hughes since 1993 to locate business facilities at favorable lease rates and to assist in the land acquisition and negotiations for our new corporate headquarters," says Gen-Probe CEO Henry L. Nordhoff. "This has been no small task, for we are certainly a special needs client."

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come through for us and
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"Having special power, water, air and zoning requirements, it can be difficult to find locations that meet all of our needs," explains Nordhoff. "Irving Hughes has always come through for us and exceeded our expectations."

For additional information, please contact Jason Hughes at (619) 238-4393 or jasonh@irvinghughes.com.

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