

WHY A COMPANY THAT HELPS PREVENT
IDENTITY FRAUD HIRED A FIRM
WITH MULTIPLE PERSONALITIES.



San Diego-based ID Analytics developed the ID Network, the nation's first and only real-time fraud prevention system, used by the nation's largest retail, financial and wireless companies. When asked how ID Analytics came to work with Irving Hughes, CEO Bruce Hansen said, "Every time I asked for recommendations from other business leaders about commercial real estate companies who could help with our unique systems and security needs, the Irving Hughes name came up. The team they put on our account not

only identified and negotiated for a terrific space, they also managed our leasehold improvements. And through their relationships helped us fill a key management position. We've certainly benefited from their deep local knowledge, tenant-only focus and tireless efforts on multiple fronts. Did they meet our company's expectations? Absolutely. And in more ways than we ever expected." To learn how Irving Hughes can assist you with your next site selection, lease or purchase negotiation, please call Jason Hughes at 619.238.4393.

IRVING HUGHES

Life is a lease. Negotiate well.

SITE SELECTION | TENANT LEASE & PURCHASE NEGOTIATION | CONSTRUCTION MANAGEMENT

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